Transform Networking and Security

with ePlus and VMware

Protect applications and data from the data center to the cloud to the edge.

e^+

Where Technology Means More®

vmware®

Get ready to take on the future of networking and security now.

As organizations strive to ensure consistent network and security services for enterprise applications—regardless of where applications run—you need to solve for new security, management, and integration challenges. This becomes even more vital as business needs evolve and competitive advantage demands accelerated speed to market.

More than ever, organizations need to provide pervasive, consistent connectivity—and a new model for security—across the enterprise.

ePlus and VMware help you prepare for *what's next* by aligning your business goals with a roadmap for ***what's possible***. Our proactive teams of experts work hand in hand with you to anticipate change, eliminate surprises, and simplify complexity as technology and your business evolve.

When you're ready to combine the art of preparation with the art of the possible, we're prepared to transform your future.

Provide consistent networking and security.

Organizations need a fundamentally new approach to network infrastructure—one that no longer requires compromises between speed and security or between security and agility. By embedding networking and security functionality directly into software, you can connect everything in your distributed world via a software layer that extends from data center to cloud to edge.

With ePlus and VMware, you can deliver a consistent networking and security framework that enables you to work confidently across clouds. We dramatically reduce risks to your business with security actions that adapt quickly to changing threats, significantly simplifying the operational model for security so that policies travel with workloads, independent of where workloads are located in the network.

Improve application resiliency and performance.

Business matters most. IT needs to move as fast as business without compromising the security or availability of critical applications. In many organizations, business is being held hostage by the state of the network, and legacy perimeter-centric security approaches are insufficient for protecting modern distributed applications and data.

90%
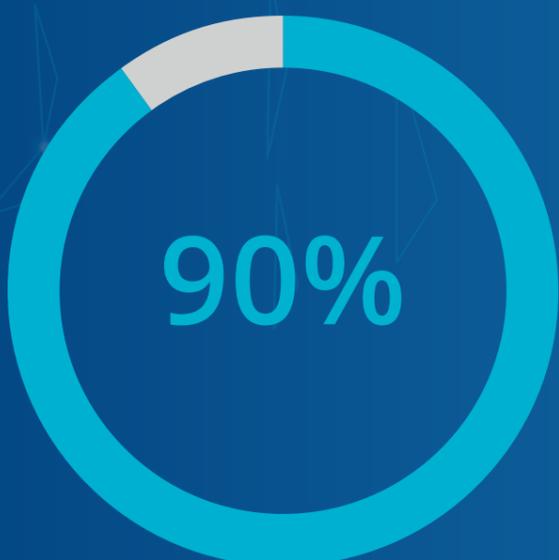
90% of companies are disadvantaged by the complexities of their networks.

Source: Forrester Consulting/VMware study, June 2015

Leveraging VMware networking and security solutions, ePlus provides intrinsic security and deep visibility both in your network and in the workloads on which applications and data live. This application-centric approach to security defines policy based on an application's context—such as user, workload, or regulatory compliance standard—rather than traditional static attributes.

And because VMware solutions work with your existing compute and networking infrastructure, applications, and security, our ePlus team can work with you to design and implement a solution that maximizes your investment in existing technology.

Microsegmentation provides the network visibility and control to make security ubiquitous throughout the network so you can more effectively control and protect data and move toward a Zero Trust model.

Improve operational efficiency through automation.

Automation is at the heart of IT agility and consistency, which in turn significantly improves overall operational savings. However, IT organizations that are still constrained by hardware are not able to implement a meaningful automation strategy that meets the often-competing goals of the organization. Networking hardware depends heavily on error-prone manual configuration and maintenance of a sprawling library of scripts. The result is a labor-intensive process that impacts IT's ability to support the business as it moves quickly to seize new opportunities.

ePlus and VMware eliminate the labor-intensive, error-prone processes of hardware with a meaningful automation strategy. We speed application deployment by automating network and security provisioning and management through the complete application lifecycles and across environments.

Business benefits include:

- Dramatically reduced operational complexity and cost

- Improved governance, compliance, and consistency

80%
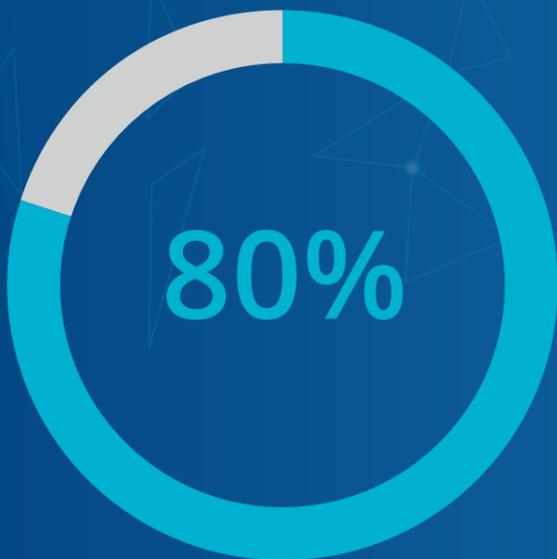
80% of businesses experience network errors caused by human mistakes on a regular basis.

Source: CIO, February 2017
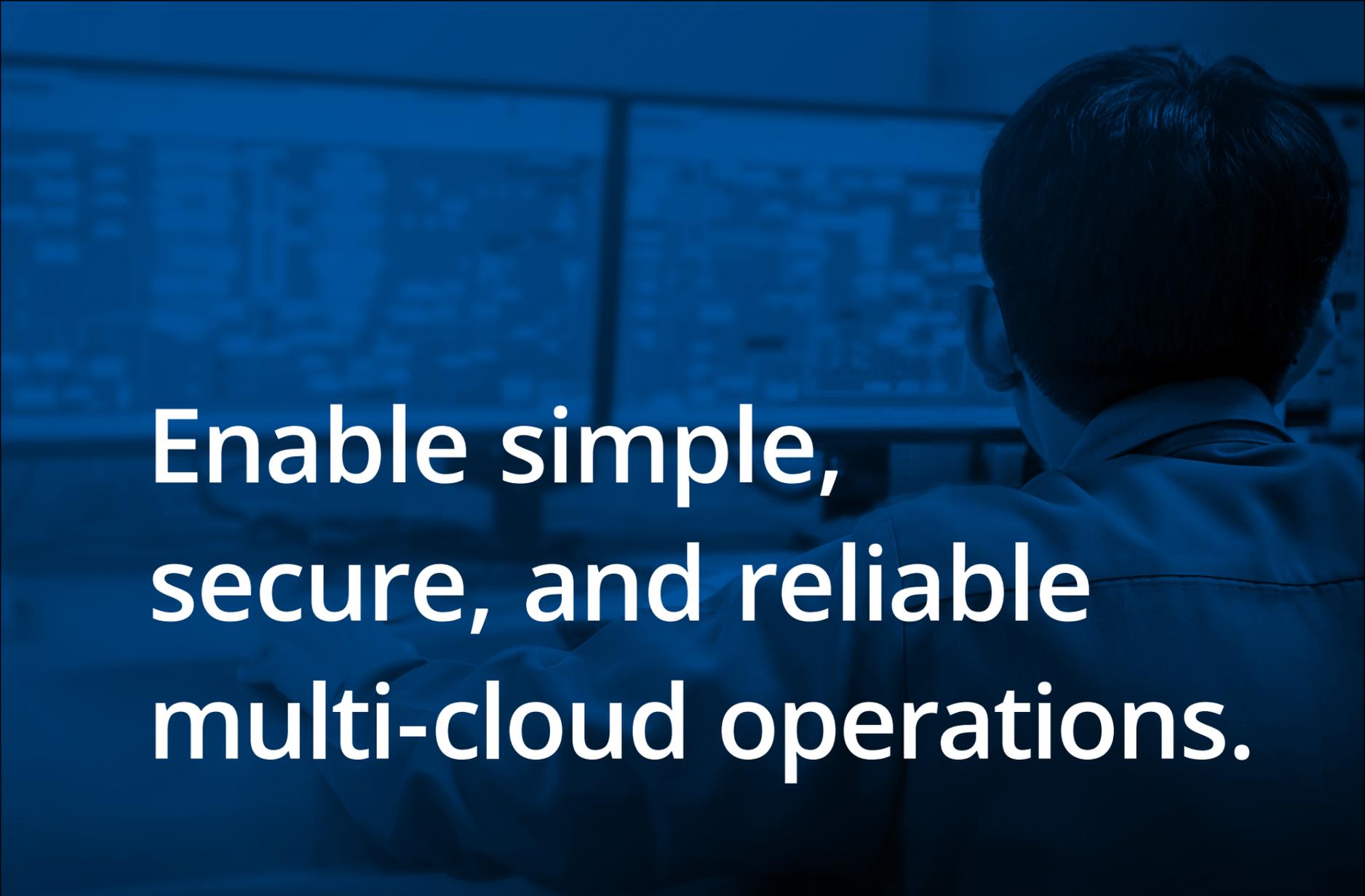
Enable simple, secure, and reliable multi-cloud operations.

Public clouds can increase agility and scalability but they also come with their own challenges. Diverse network topologies, security models, and management environments can result in siloed infrastructure, and added expense, complexity, and risk. Consistent cloud networking and security across multi-cloud environments can address these issues.

With VMware networking and security solutions, ePlus solves the challenges of using multiple public clouds. We eliminate inconsistent policies across clouds, manual operations requiring policy for each cloud, and operations tools that are specific to each public cloud.

Our approach embraces software-based and hardware-independent cloud networking solutions that enable consistent infrastructure and operations across multiple clouds, solving for cloud complexity while delivering pervasive connectivity and security for applications and data wherever they reside.

86%
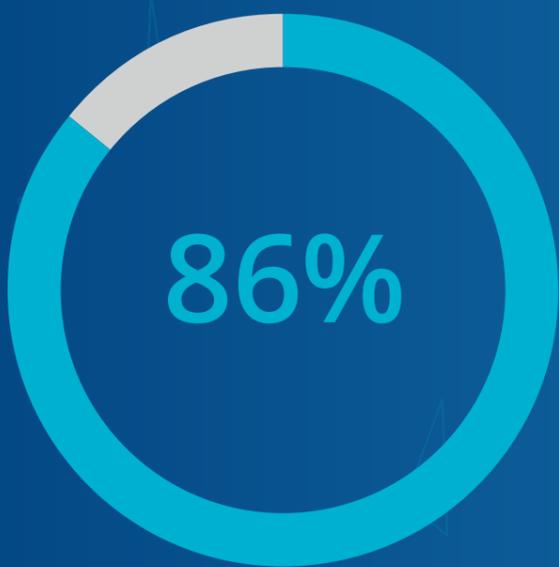
86% of organizations characterize their organizations' cloud strategy as "multi-cloud."

Source: Forrester, July 2018

Why ePlus and VMware

With deep technology and engineering experience across the entire IT infrastructure, ePlus can help you better protect data and brand and enable positive business outcomes. We design and deliver effective, integrated networking and security programs that mitigate business risk, empower digital transformation, and enable innovation. We do this by understanding our customers' business challenges and tailoring comprehensive security programs that help protect their entire IT infrastructure.

Together with VMware our tailored and comprehensive approach to your challenges gives you the confidence to embrace cloud networking, unify the branch, and secure application infrastructure at the pace that is right for your business.

Learn more at eplus.com.

Take 15 minutes to explore an ePlus and VMware networking and security solution.

See how we can help.

Connect with ePlus in a 15-minute discovery call to find out how we can transform your networking and security with VMware solutions that solve your challenges from the data center to the cloud to the edge.

Request my discovery call

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