Businesses are deluged by data. And by vendors and commentators reminding them of the fact. It has become a commonplace to talk about the exploding volume, variety and velocity of information – each time with iteratively more terrifying projections of the sheer quantity produced in the enterprise. The suggestion is that the systems required to store and secure all this are on the brink of being overwhelmed if radical action is not taken.

This paper is a bit different. Here we are going to look at this data deluge problem not only as a storage problem, but also as a data optimization opportunity. We are then going to zero in on one specific technology – Intel® Optane™ technology – which can play a significant role in making the most of this opportunity. Intel® Optane™ technology is the first really new memory technology since the 1970s (DRAM originating in 1966 and the precursors of solid-state drives in the early 1970s). It has the capability to change enterprise data performance, and the economics of that performance, in fundamental ways as part of a modern enterprise data strategy.

The need for an enterprise data strategy

It is certainly true that enterprise data storage has challenges. Volume, variety and velocity are among them. But there are other challenges too, which are equally important, and taken together build the argument for a comprehensive enterprise data strategy.

Alongside the 'three V's', IT organizations are challenged with making data useful in ways which have never previously been required. The increasingly business-critical nature of analytics and artificial intelligence (AI) applications means that data has to be accessible, interrogable and often near-real-time in ways which were not the case when today’s storage architectures were designed. High Performance Computing (HPC) applications need to hold huge data sets in-memory, or in storage with performance as close to memory as possible. Real-time and streaming applications (for example in financial services) need data to be captured and held in ultra-fast storage, very close to the compute node. All of these needs affect directly how certain tiers of data are identified and stored.

As businesses need to do more, and more important things, with more data, its location is also starting to become distributed. Internet of Things (IoT) applications – whether autonomous cars, smart cities or retail – need data to be stored and processed close to where it is produced. The data center is, to an extent, disaggregating, and data center-like technologies are appearing at the edge of the network, all requiring data capture, storage and analysis.
Finally, we have cost. Storage total cost of ownership (TCO) is as important as it ever was, but it is increasingly difficult to calculate. It is not just about the cost of storing and securing data – vault-like – in cold or cool storage. It is also about the cost per operation of accessing and analyzing that data when it is needed. Benchmarks need to reflect changing real-world workloads, not simplified ideal states.

So, taken in combination, these factors argue for a comprehensive approach to a modern enterprise data strategy.

**Building an enterprise data strategy**

IT must create an intelligent data strategy that not only efficiently and securely stores data, but also pre-positions the data for real-time or future application use. Understanding application and location requirements – speed and continuity of access, proximity to the compute node etc. – really means understanding the business processes and applications the data strategy must support. Alongside the data deluge the other great commonplace of IT commentary is that ‘IT must get closer to the business’. Nowhere is this truer than in data strategy. By understanding the applications – often built around analytics or AI – which drive competitive advantage, and the ways in which those applications may move towards the edge, IT can build a data strategy which directly impacts business success.

Intel believes that a successful modern data strategy is software-defined, based on application requirements and intelligently tiered. This paper is going to focus on data software-defined, based on application requirements and Intel® Optane™ technology’s place in that process. Alongside the data deluge the other great commonplace of IT commentary is that ‘IT must get closer to the business’. Nowhere is this truer than in data strategy. By understanding the applications – often built around analytics or AI – which drive competitive advantage, and the ways in which those applications may move towards the edge, IT can build a data strategy which directly impacts business success.

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The strategic approach to data tiering is as follows:

- **Understand current application data requirements**: What is the relationship between data and the applications that use it. How is the data consumed? What are the latency and availability requirements? Who needs access and how? Which applications are business-critical?

- **Project future data requirements**: Which future applications will make challenging data demands – either performance, location or cost? What will be the effect of the long-term business plan on data requirements?

- **Create a data hierarchy**: Data lives everywhere, both inside and outside an organization. Most application strategies will require varied types of data. It is important to understand the relationships between the various databases, both structured and unstructured. Modeling the data provides a hierarchy across an organization and is often a success factor in the execution of an analytics strategy.

- **Consider enterprise-level impactors**: A data strategy driven by business objectives will need to address factors impacting both the storage environment and analytics strategies. These include such things as data availability, data privacy, data retention and compliance with data-centric regulations that the enterprise may need to conform to, data sourcing, and data cleanliness.

At the end of this process enterprises should have a 3D picture of their current and future data hierarchies, and the ability to start tiering them. Most IT departments think of data in terms of temperature. ‘Cold’ data is almost never accessed, but needs to be securely stored. At the other end of the scale, ‘hot’ data needs to be frequently, rapidly and securely accessed. And, of course, data needs to be able to move through the tiers according to application and security needs.

Many businesses store ‘cold’ or ‘cool’ data in tape storage or in the cloud. Warm(ish) data can be happily stored on disk. The issue is with very warm and ‘hot’ data. Modern applications need more and more data, and they need it faster. So, to return to the beginning of this paper, the data deluge should have a fourth vector – volume, velocity, variety, and heat. More and more data is – or in an ideal world would be – hot. This causes real issues – both cost and technical – for IT, and this is where Intel® Optane™ technology comes in.

**Intel® Optane™ technology: disrupting traditional data tiering models**

Traditionally, data has been tiered and stored on media of increasing cost and performance according to the access needs:

- Tape is cheap and slow
- Hard-drive disks are moderately priced and moderately slow
- Solid-state drives (SSDs) are more expensive and faster
- DRAM is extremely expensive and fast
- Processor cache is the most expensive and fastest (but severely limited in size).

This model has been somewhat disrupted at the low end by the use of cloud storage for cold and cool data by some enterprises, but at the warm/hot end the trade-off between cost and performance remains acute.

Intel® Optane™ technology is an entirely new technology which, while not as fast as DRAM, is fast enough to act as an extended memory pool and more responsive than even the highest performing NAND SSDs. This means that, for many applications, Intel® Optane™ technology can replicate in-memory performance and therefore provide a much better high-performance solution for warm or hot data than disk, and a much cheaper solution than DRAM.
Effectively, Intel® Optane™ technology combines the attributes of memory and storage with low latency, high endurance, outstanding quality of service and high throughput. This creates a new data tier, and one which is especially useful for the applications which are driving competitive advantage in today’s enterprise environment: advanced analytics, AI, and HPC.

In today’s architecture, blurring the boundaries between storage and memory means accelerating fast storage and extending cache. Intel® Optane™ technology increases scale per server and reduces transaction costs. Combined with the latest Intel® Xeon® Scalable processors, Intel® Optane™ SSDs enable bigger and more affordable data sets to gain new insights from larger memory pools. Many applications will benefit from using Intel® Optane™ SSDs as a fast storage or cache device. They deliver the performance necessary to enable a new, higher performance cache or tier, as well as presenting the ultimate low latency for use as direct attached storage with the most demanding applications or services. In these applications, Intel® Optane™ SSDs will vastly accelerate performance, break storage bottlenecks, improve workload scaling, and reduce the total cost for deployments. The ability to use a larger-capacity and lower-cost device, compared to DRAM, will create opportunities to save money by replacing some of the DRAM set, or gain new insights by growing data set sizes and complexity by augmenting DRAM to grow into significantly larger memory pools.

**Figure 1.** Intel® Optane™ technology introduces a new layer to the storage infrastructure

**Figure 2.** Intel® Optane™ technology enables faster storage and cache, and helps extend memory
For some workloads, Intel® Optane™ SSDs increase the memory pool by up to 8x and displace DRAM up to 10:1. Over time, Intel® Optane™ technology will be available in other form factors, which will unleash the creativity of the ecosystem to reshape further performance computing as application and location demands evolve.

Intel's storage portfolio

Intel® storage solutions are built on standards-based technologies, which reduce risk and provide flexibility to implement the storage architectures of your choice across multiple vendors or open-source solutions.

In combination with Intel® Optane™ technology, Intel® 3D NAND SSDs transform the economics of storage infrastructures with unprecedented balance of scalability, performance and flexibility of choice, accelerating your data-intensive applications, reducing transaction costs for latency-sensitive workloads, and improving overall data center TCO.

Benchmarking Intel® Optane™ technology: real-world benchmarks reveal extraordinary enterprise data center performance

Storage performance is often evaluated at a high queue depth that is essentially the number of concurrent requests for data from storage at any one time. Most NAND SSDs are measured at their performance peak, which is often at a queue depth of 128 or even higher. Additionally, the performance demonstrated on NAND SSD is typically either 100 percent read or 100 percent write workloads. These are not common workloads. The most typical workloads from enterprise applications are both mixed reads and writes, with queue depths of between 8 and 12.

Many enterprise applications, particularly operational databases, storage caches, log files and similar performance- or mission-critical applications require responsiveness. This means it is common to limit the scale of work presented to any one storage device. In fact, it is not common for these types of workloads to reach queue depths higher between 4 and 12.

Intel has tested Intel® Optane™ technology using a very common mixed workload of 70 percent reads and 30 percent writes, which is often seen in databases for transaction processing. We are also showing queue depth ranging from 1 to 16 – outstanding I/Os at the storage device. In this case, the more performance the NAND SSD can deliver, the better. Intel® Optane™ technology delivers 5-15 times better performance where it matters.

- Intel® Optane™ technology performance at QD1 is 15x that of a high endurance NAND SSD (P3700) for 70/30 mixed workloads.
- Intel® Optane™ technology achieves maximum throughput at QD12, whereas most NAND-based SSD's require queue depths of 100 or more to saturate performance.
- Intel® Optane™ technology delivers 10x latency reduction < 10usec latency.
- Intel® Optane™ technology provided 100x QoS improvement< 200usec 99.999th r/w
- 7us vs. 70us faster reads from Intel® Optane™ technology – this is due to physics of the media (each IO is 10X so you can accelerate to peak throughput faster)
Intel® Select Solutions offer workload-optimized configurations, including modern Intel® SSDs that are verified for Intel® Xeon® Scalable processor–based platforms and are designed to help accelerate storage modernization initiatives. When organizations choose Intel Select Solutions, they get the optimized performance that hyper-converged infrastructures need, without the time and hassle required to tune the stack.

Intel is fostering industry-wide collaboration and innovation to provide customers with solutions that deliver the performance and efficiencies today's business demand with storage-optimized platforms, ingredients and software.

Intel® Storage Builders provides an open, collaborative environment for true storage innovation and advancement. The program brings together forward-looking companies, a broad Intel ecosystem, key foundational technologies, and strategic resources to empower our members to move storage forward.

Take the next step to modernize your data strategy today

Enterprises need to address the data challenges of the future with a clear vision of their application and architectural needs, and how data fits in. Then, develop a clear roadmap to deliver the storage modernization which will support these enterprises' data strategy. The alternative is choking on data growth, escalating costs and missed business opportunities. A crucial part of the modernization strategy is data tiering, and Intel® Optane™ technology – by blurring the lines between memory and storage – provides completely new tiering opportunities to support real-time and data-intensive applications.

Gain further insights to help address your own data tiering and storage needs:

- Product Brief: Intel® Optane™ Memory – Breakthrough Responsiveness
- Solution Brief: DataON and Intel Select Hyper-Converged Infrastructure (HCI) Maximizes IOPS Performance for Windows Server Software-Defined Storage
- Solution Brief: Intel® Select Solutions for VMware vSAN*
- Webpage: Intel® Optane™ Technology

Solution Provided By:


*Other names and brands may be claimed as the property of others.

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