



# The Future Is at Your Fingertips: Implementing Your AI Optimized Infrastructure with ePlus and Digital Realty

**The potential of AI to make a positive impact is enormous, but building the platforms that enable AI success can be daunting. From power, space, and cooling requirements to storage, compute, connectivity, and security, the technology considerations are numerous and complex.**

## A Partnership that Enables Your Success

Digital Realty and ePlus are partnering to jointly deliver end-to-end AI and hybrid architectures for our clients, along with a set of specialized and dedicated AI services that help them achieve the success they envision. Formed by two trusted organizations with more than 8,000+ customers and decades of experience, our partnership is designed to help every organization access the technology and services needed to achieve their AI goals.

Together, ePlus and Digital Realty provide a platform and service offering that meets the diverse needs of organizations at any stage of their AI journey and in any industry. Our offering is the perfect balance of solutions and services: ePlus' decades of consultation, design, implementation and managed services experience combined with Digital Realty's PDX design and ecosystem. The powerful synergy provides an unmatched end-to-end solution that meets the scale, interconnection, and robust demands of AI for any organization.

### Benefits:

**Time to Market:** Capability to access and rapidly deploy AI-optimized infrastructure in data centers locally, regionally, and globally with validated end-to-end infrastructure deployments tailored specifically to training or inference

**Full Stack Support:** An end-to-end experience with consulting and managed services, enabling our customers to focus on their workloads, applications, data and users, and not the infrastructure and facilities they require

**Ability:** Process workloads from edge to core, with a cloud-like fulfillment model while mitigating against over provisioning

**Connectivity:** Optimized and proven SD-WAN functionality for connecting clouds, partners and infrastructure globally



A global platform with local expertise – 315+ global facilities that are secure, compliant, modular, support mix densities, and are heavily interconnected across 25+ countries, 50+ metros and 6 continents. Intelligently optimized network paths, improving throughput and reliability across 700+ facilities globally.



## ePlus AI IGNITE:

**ePlus AI IGNITE:** a comprehensive suite of AI- focused services and solutions that help organizations at different stages of their AI journey move forward

**AI Consulting:** AI Use Case Workshops as well as a variety of Assessments around Readiness, Data Strategy, Security & Governance

**AI Professional Services:** Infrastructure and hybrid cloud design and deployment, AI infrastructure sizing, AI observability

**AI Data Management Services:** Readiness Assessment, Governance, Integration, Lifecycle Management

**AI Development/Integration Services:** AI dev with opensource models, Model Integration, AI Pipeline Automation, NVIDIA NIM use cases

**AI Advanced Support Services:** AI Infrastructure Monitoring and Management, Support and Maintenance (Patch, Firmware Management, etc.), Optimization and Scaling

**Together we provide a global data center and implementation platform, supported by a full portfolio of consultative and managed services, that enables customers to simplify their deployments, “right-size” their infrastructure in the ideal locations, and build a powerful foundation to support all of their AI needs.**

## Digital Realty:

**Largest Global Data Center Platform:** 315+ data centers across 50+ metros in 26 countries

**AI-Ready Facilities:** Existing inventory across 300+ data centers and 6 GW of land banks ensuring unmatched scale for all your AI needs. 170+ HPC ready facilities with capabilities of 50KW per rack air cooled or 200+KW liquid cooled

**Deploy, Connect, Secure Critical Infrastructure At Any Scale:** 20-year DNA in data center modularity, split stack architectures, and mix densities from a single rack, multi-MW, or built to suit

**On-Ramp To Digital Ecosystems And Connected Data**

**Communities:** Direct on-ramp access to the hyper-scalers, direct access to hundreds of carriers, layer 2 connectivity on demand to 700+ data centers, clouds, and services via Service Fabric

**Trusted Platform For Performant, Resilient And Sustainable**

**Global Capacity:** Compliant facilities NIST, PCI, SOC, ISO, 99.9999% uptime 15+Years, 5+ years Energy Star Partner of the Year, US-EMEA colocation centers net neutral, 6 billion in green bonds issued