

At the ePlus Customer Innovation Center, **Your Why is Our Way**

The image shows a modern office interior with a large wall featuring the e+ logo and the tagline "Where Technology Means More®". The wall is composed of vertical wooden slats and a blue section. In the foreground, several people are sitting on a grey sofa, engaged in a meeting. A woman in a green cardigan is looking towards a man in a blue suit who is sitting with his back to the camera. Another woman in a blue top is smiling and holding a tablet. A woman in a white top is taking notes. In the background, two more people are sitting on a separate sofa near a window that looks out onto a green landscape.

e⁺
Where Technology
Means More®

Welcome to the ePlus Customer Innovation Center!

Offering modern and dynamic technology spanning every part of the spectrum, the ePlus Customer Innovation Center (CIC) is designed to support customers around the world with the exploration and demonstration of technologies that will enable their businesses now and into the future.

This cutting-edge, 80,000 square-foot facility incorporates configuration and deployment capabilities, a technology demonstration lab, briefing center and a vast warehouse providing technology and logistics fulfillment services to customers around the world.

Our facility was designed with our customers in mind. It's a place where you can envision, experience and evaluate the technology solutions and services that will help you achieve the results you're seeking, bringing technology to life for you in new ways.

Serving as an **immersive and experiential technology hub** spanning many technology areas, the CIC provides numerous benefits to ePlus customers, including:



Interaction:

The ability to interact with, handle, use and work with various technologies in an immersive, interactive show room environment. We cordially invite customers to join us onsite to interact with gear or technology in person. Alternatively, and for the sake of convenience, we can set up a fully interactive demo environment remotely, enabling you to interface virtually with any technology you want to trial or test.



Demonstration:

The ability to conduct a table-top of your actual technology roll out, whether simple or complex. In our lab, customers can watch a project come to life. Before you pull the trigger on that technology project you should have more than a theoretical idea of how it will work, from technology selection through staging and deployment. Your project or technology manager works in conjunction with ePlus and technologists from our manufacturer partners to dry run the exact roll out of your project, helping to minimize stress, anxiety and risk.



Discovery:

The CIC is a true melting pot of leading technologies, hosted in one space, to help you discover what you want, identify what will work and evaluate how various technologies interact with one another. Whatever the reason for your technology sprawl, the ability to learn and understand from our bullpen of technologists, both from ePlus and our manufacturer partners, can help give you a clear understanding of how your technology environment is performing (or not), how it can be optimized and what combination of technologies is right for you, minimizing sprawl as well as the monetary expense and enhanced security risk that comes with it.



The Lab

With our new CIC lab space, you can explore our technology solutions either with the guidance of ePlus Technologists or independently. This allows you to gain hands-on experience with the latest technology, enhancing your understanding of and confidence in the solutions you're exploring. This is a collaborative trial environment where clients can directly interact with our experts, and frequently leads to more tailored and effective solutions, ultimately driving customer satisfaction and loyalty. Our lab environment currently hosts the technology from many of the leading manufacturers, and providers of security, cloud, storage, networking and other areas.



The Configuration Center and Warehouse

Our CIC configuration center serves our global customer base by delivering a complete, turn-key solution to build out your entire environment before it arrives at your facility—regardless of complexity or manufacturer. Our packaged equipment staging services consolidate individual components from multiple manufacturers into a single SKU in one cabinet, fully-functional upon arrival for faster ROI. We can also facilitate multiple site deployments to speed time to market, scaling from low level imaging to full cabinet integration and remote connectivity for final configuration. In addition, our 55,000 square feet of warehouse space allows us to support domestic or international logistics and shipping for customer organizations with just-in-time delivery and an order consolidation service.



**CUSTOMER
FIRST.
SERVICES
LED.
RESULTS
DRIVEN.**

Learn More About the CIC Capabilities that Will Help You **Achieve Your Why**

Our customers are the driving force behind every decision, every investment and every one of our offerings. Our services and solutions portfolio, as well as our capabilities, is designed and continues to grow with our customers' interests at the core. Our Customer Innovation Center is the manifestation of an elevated customer experience, enhancing the value we can provide to you as you look to explore and implement new solutions and services. There are many areas of technology that need to work harmoniously together to achieve maximum impact; the CIC is a place where you can watch that principle in action.

Whether AI, security, cloud, networking, collaboration or any combination thereof, we have the knowledge, experience, flexibility, creativity and commitment to excellence that will help you confidently achieve your goals. Our vast portfolio of services, from assessments or training to fully managed services can also be explored in the dynamic environment of the CIC, and we look forward to being as hands-on or hands-off as you need us to be.

When we say that "your why is our way," we mean it, and the proof is our 30+ years of success and experience with thousands of happy customers. Come let us show you our way.



**To schedule a tour or a briefing with ePlus, please contact your
ePlus Account Executive or [click here](#) to submit a request.**



Customer first. Services led. Results driven.
ePlus. Where Technology Means More.

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