



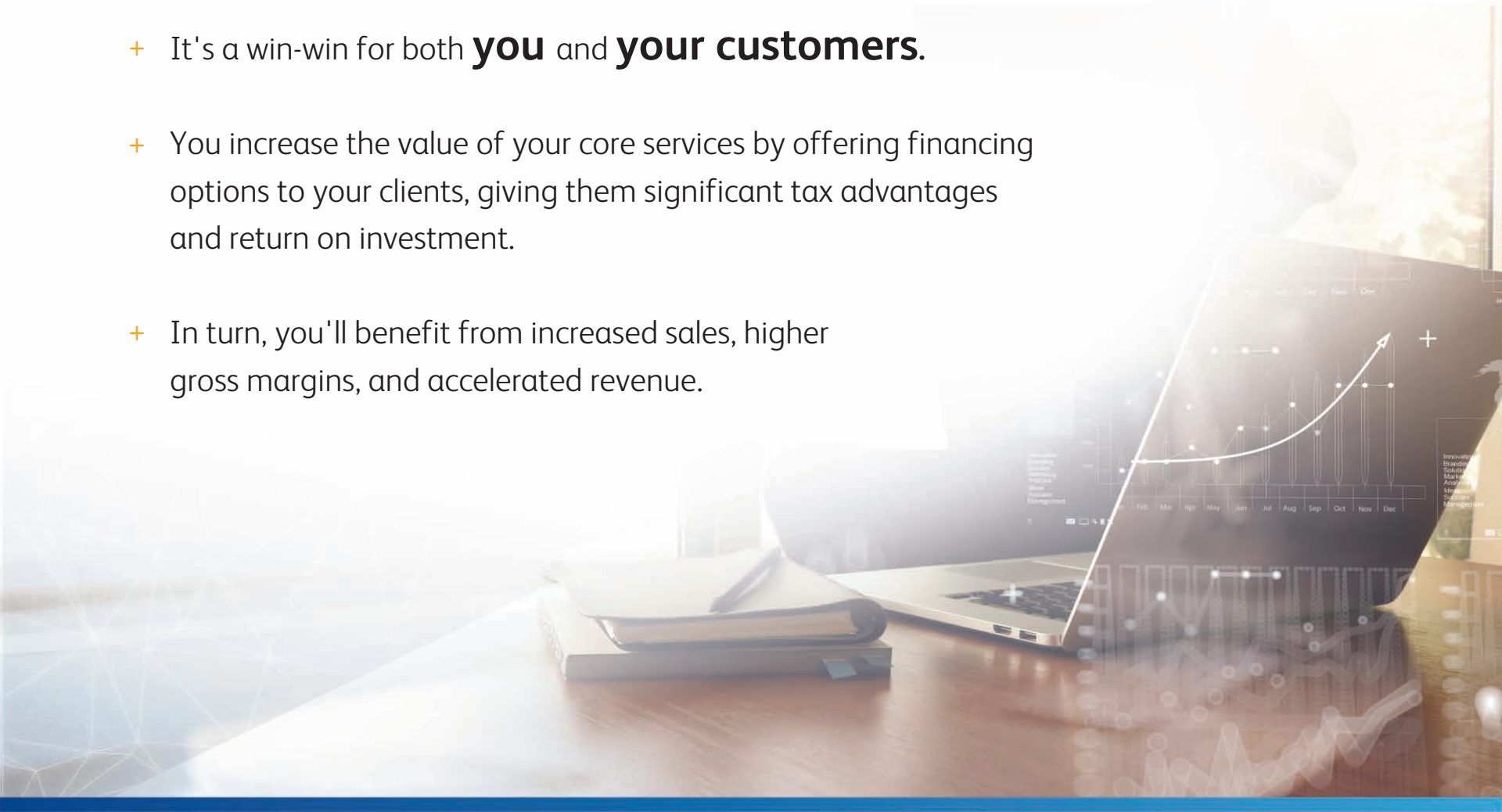
ePlus Vendor FINANCING

Increase Sales Opportunities and
— Grow Your Business —

By leveraging the experience, success, and financial strength of ePlus, our OEM partners and other solution providers benefit from creative solutions that deliver a powerful competitive advantage.

Why Offer Financing to Your Customers?

- + It's a win-win for both **you** and **your customers**.
- + You increase the value of your core services by offering financing options to your clients, giving them significant tax advantages and return on investment.
- + In turn, you'll benefit from increased sales, higher gross margins, and accelerated revenue.





Why Choose ePlus?

- + Proven, customized approach to financing and leasing
- + Quick turnaround as we have our own credit committee
- + Larger breadth of credit because we are not a bank
- + Increased contract flexibility because we are not a broker or a bank
- + Keen understanding of technology financing and customized payment programs
- + Single point of contact across all industries

Solutions Services Security Finance

Why Choose ePlus?

Private business innovation with digital technologies that improve management, and productivity.

Strong partnerships and special offerings will help you save time and manage risk, while flexible and timely RFPs, while flexible and scalable services available.

ePlus Managed Services offerings with 24/7 solutions.

CLICK HERE
FOR MORE INFO

ePlus offers a complete spectrum of services and tailored support agreements.

True leases, straight financing, and installment payment agreements for commercial, education, non-profit, local, state, and federal government markets

Government contracting and legal vertical expertise

Bid review, analysis, and strategy

Financing of ELAs, rolled in out-year maintenance and installation services

Back office services (including tax compliance, billing, and collection)

Value-added offerings in eProcurement and asset management

Multi-vertical expertise

Since 1990, ePlus has been delivering innovative financing and leasing solutions to a wide range of organizations.

COMMERCIAL: Variety of financing and leasing solutions (including operating and capital leases and loan structures) for equipment, software, and services

STATE, LOCAL, AND EDUCATION: Extensive experience tailoring solutions in tax-exempt financing, helping states, cities, counties, special districts, school districts, and higher education navigate master contracts, RFPs, IFBs, and unique legal/structural requirements

FEDERAL: Understanding how federal government contractors and systems integrators operate as well as the nuances of their requirements (including GSA Schedules, RFPs, IFBs, LTOP, LSOP, and LWOP financing)

HEALTHCARE: Flexible extended payment and finance options that allow hospitals to acquire cutting-edge equipment and bridge the gap between implementation and reimbursement to optimize ROI

NON-PROFIT: Experience to take advantage of cash flow benefits and fuel growth



A Streamlined Process Ensures Success

ePlus recognizes that your customers operate complex networks and have a wide variety of concerns, only part of which are financial. We can establish a customized financial program designed specifically for your unique capabilities and needs. Here's how it works.



A True Win-Win

By working with ePlus... we handle the on-going arrangements of the transaction so you and your client benefit:
Your client gets the equipment or services they need, affordably + **You** get immediate payment

Contact us today to learn more about ePlus Vendor Financing.

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Means More®

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