



Staffing Solutions ePlus Support Services





We Believe in Bridging the Talent Gap.



Superior IT
Solutions



IT Service
Excellence



Clear Business
Outcomes



Exceed Customer
Expectations



Customers tell us they need talent solutions that:

- + **Quickly fill** specific technology skills gaps to **innovate** and **speed new offerings to market**
- + Help bring **technically challenging** projects in house
- + **Lower operational costs** with flexible headcount options and As a Service payment models

Staffing Solutions



IT RECRUITING EXCELLENCE

Supported by ePlus
Staffing Specialists
utilizing multiple sourcing
channels



ONE UNIFIED ENGINEERING TEAM

Our engineers screen candidates
for quality, then seamlessly
support them at your site



FLEXIBILITY

With simplified contractual
terms and billing

Innovate with ePlus Staffing Solutions

Contingent

- Provides highly-qualified teams or individual professionals
- Built for temporary project support

Contract-to-Hire

- Evaluate resources before hiring full time
- Save time and money

e⁺

Direct Hire

- Pre-screen candidates to save time
- Manage the interview process

Tailored Project Teams

- Build the “right” teams for your major initiatives

Staff Strength Across Solution Areas



Security

- + Perimeter
- + Data
- + vCISO



IT Infrastructure

- + Automation and Orchestration
- + Virtualization and Compute
- + Core Networking and SDN
- + Storage and Converged Infrastructure
- + vCIO



Mobility and Collaboration

- + Mobility and Wireless
- + Unified Communications and Web Conferencing
- + Premise and Cloud-based Video
- + Workstream Communications & Collaboration



Out-Tasking

- + IT Teams
- + Helpdesk
- + Call Center

Case Study: Healthcare

+ New York Hospital System

- Based in New York City, one of the nation's largest and most comprehensive hospitals

+ Business Challenge: Telemedicine and Big Data Initiatives

Ramp up Telemedicine Initiative with Audio Visual for Teleconferencing

✓ AV DESIGN SUPPORT ENGINEER

- IT Director reached out to Support Services directly for assistance in fulfilling an AV Design Support Engineer
- Challenging skillset for one-year engagement
- Utilized onsite contractor to technically screen candidates

✓ SENIOR PROJECT MANAGER

- Support Services Staffing Business Development Executive worked directly with new hiring manager
- Trouble filling position internally
- Team worked closely to make placement a success: two project managers on a three-year contract

Big Data Project

✓ HADOOP JAVA DEVELOPER

- Hospital came to us with a specialized staffing request
- 1 Year Engagement
- Outside of our core skillset
- Utilized Staffing Partners to technical vet candidates



Case Study: Entertainment/Media

+ Large International Entertainment Company

- Leading diversified international family entertainment and media enterprise

+ Business Challenge: Business continuity for theme park servers and media applications

✓ Project Manager (1) & Server Support Technician

- Existing customer for hardware and services
- 3 Year Engagement
- Needed new HP Service Provider (Hardware, Break/Fix, Software Maintenance)
- Managed Out-Tasking
 - o Hired new team (6 people)
 - o Multiple locations across the country
 - o Integrated team into customer environment
 - o Contractual SLAs
 - o ePlus managed



Case Study: Technology Service Provider

+ Global Media and Technology Company

- One of the nation's largest video, high-speed Internet and phone providers to residential customers

+ Business Challenge: Improve customer experience in home service provider market

✓ Network Engineering

- Existing customer for hardware and services
- Multiple ongoing engagements
- Customer needed resources for projects without adding head count
- Sourced qualified network engineers
 - o Utilized ePlus-badged employees
 - o Specialized staffing partners
 - o Assigned project management





Why ePlus?

ePlus puts it **all** together to deliver leading staffing solutions...

- + Industry-leading engineering expertise and support
- + Focused on business outcomes
- + High customer satisfaction rates

*Your trusted staffing advisor
now and for the future*



For more information about leveraging
ePlus Staffing Solutions
to connect the dots between
IT investment and business outcomes,
contact us today.



www.eplus.com / 866.758.7662 Option 3 /
SupportServicesStaffing@eplus.com



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