



The single most
cost-effective
bid-protected source for all
your technology purchases

PEPPM is *THE* marketplace for technology products

Advertised, bid, evaluated, awarded, placed under contract, monitored, audited and ready to use

Imagine if you could go to just one place for all your technology needs. A place where the most favorable pricing is always offered and is competitive. A central source that allows you the freedom to benefit from contract pricing. A market that will consider additional discounts for volume purchasing. A resource that has already performed the bid work necessary to ensure you of a legal purchase without you having to go to bid yourself.

Imagine no more. It's real and it's here for you. It's called the **PEPPM Technology Bidding Program**.

PEPPM represents the set of hardware and software contracts that give you choice among a wide array of product lines, along with bid protection and this assurance:

Awarded vendors are giving you their best and most-favored price for all sales, given similar quantities and conditions.

The PEPPM marketplace is here and ready to serve. It's no further away than your computer at www.peppm.org and www.epylon.com.

Legal for use in:

- California
- Illinois
- Ohio
- Pennsylvania

Prices available to:

- School districts
- Intermediate units
- County offices of education
- Community colleges
- Technical schools
- Charter schools
- Non-public schools
- Private schools
- Private colleges
- Public libraries
- Joint powers authorities
- Educational service agencies
- Special education consortia
- Certain other municipalities and special districts

PEPPM saves time and money

PEPPM's bid protected program does the bid legwork for you in advance. PEPPM solicits bids on popular lines of computer equipment, peripherals, software, audio-visual and communication products. These bids are solicited on behalf of and in partnership with lead agencies in each participating state. So when you purchase through PEPPM, you save time and satisfy your state's unique legal bidding requirements. All pricing and contracts are also enabled for eProcurement through Epsilon Corporation, the nation's leading eCommerce solution for schools and local government.

Since PEPPM began in 1982, schools, libraries and education agencies have purchased more than \$1.6 billion in computer hardware and software, saving more than \$400 million

PEPPM's time-saving conveniences include:

Most-favored bid-protected prices

Prices from PEPPM's awarded vendors are the most favorable prices vendors offer under any comparable bid-protected education or government purchasing contract.

Secure, bid-protected purchasing environment

Agencies are assured of legal compliance, proper public advertising, and a competitive process that meets the scrutiny of your auditors and the e-rate program.

Comprehensive sourcing

Districts and agencies enjoy one-stop shopping for as many as 250 unique product lines and more than 150,000 individual technology products.

Shipping costs included

PEPPM pricing includes the cost of shipping in its posted prices, which is important to remember when comparing prices; shipping is free for orders over \$500.

Consideration for volume discounts

PEPPM prices are bid in units of one. If you are considering volume purchases, PEPPM vendors may voluntarily provide you a discount. Use Epsilon's quoting module or solicit voluntary discounts from awarded vendors using the information on www.peppm.org.

PEPPM's cost advantages include

Most-favored customer pricing

Provisions in PEPPM's vendor agreements require the awarded companies to offer the lowest prices available under a comparable bid-protected education or government purchasing contract.

Dynamic pricing

Vendors have the ability to respond to market fluctuations and pass along the special savings associated with declining and competitive market prices. Vendors and resellers must price their products at or below the discount they originally bid, and they are monitored for compliance.

Specials and promotions

Access to special vendor promotions and close-out sales is available to all PEPPM buyers.

Quarterly reporting

Buyers with 10 POs or more in a quarter receive reports useful for strategic sourcing and analysis.

PEPPM: It's more than just computers

The program offers more than 150,000 products, and they are not limited to computer and software. In fact, almost anything related to your school's technology needs or e-rate technology plan can be found on PEPPM – from peripherals to telephones and from digital cameras to network switches.

New products are added frequently and vary from state to state, so check the listings at www.peppm.org for the products and vendors currently available in your state. Or, see all pricing displayed through eCommerce at www.epsilon.com.

PEPPM is administered by:



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