



Country of Origin Solution

The ePlus Country of Origin Solution* can ease the burden of compliance:

- + Audit data available on demand
- + Advanced product data management
- + Interactive Supplier Portal
- + Multiple sources per item
- + Helps manage BAA and TAA requirements
- + Managed Services from ePlus
- + Training for your suppliers



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www.eplus.com/coo

*Patent pending

Meeting Country of Origin Requirements Global Solution from ePlus® Provides an Answer

The growth in global trade has led many countries to require that importers be able to document the original source of goods and materials that are being brought into those countries. In addition, many countries have free trade and other agreements, which require that companies are in compliance with import regulations.

The ePlus Country of Origin Solution

Many products consist of a large number of parts and components that may originate from multiple countries, which are then manufactured or assembled in another country.

In these cases, companies involved in these trades need to show the exact country of origin. And different rules can apply in different countries to determine the 'correct' country of origin.

The process is difficult for most—so often they use outsourced services to provide manual data collection, or they forego the business opportunity altogether.

And when the process is outsourced, the results are mixed at best, with un-normalized data, no valid coding, and insufficient version control when trying to deal with multiple worksheets.

It's Not All About Trade Agreements

Raw materials used in finished products is also an area that requires clear documentary proof of country of origin. There have been many well-publicized examples over the last several months of major companies having to withdraw products from circulation because the materials used to make them have been hazardous to health.

Compliance Brings Benefits

Companies that can routinely meet audit requirements have a strategic differentiator over those who cannot.

In addition, knowing the country of origin means being able to offer alternative sources of supply to meet price points or specific customer needs.

How ePlus Country of Origin Works

Country of Origin utilizes a self-authoring Supplier Portal for suppliers to maintain country of origin information about the products they sell. A software license for ePlus' patented Content+® Advanced allows customers to add product attributes designed to support Country of Origin regulations. ePlus also offers a Supplier Certification program for suppliers.

Data Management

- + ISO 9000 Unit of Measure tables
- + ISO 9000 Country Codes
- + ISO 9000 Currency Codes
- + CFR Designated Countries for the U.S. Trade Agreement Act
- + Buy America Act compliance indicators
- + Manufacturers Name Table
- + Suppliers Name Table
- + Harmonized Tariff Code values
- + Export Control Classification Number fields
- + United Nations Standard Protocol and
- + Services Code (UNSPSC) fields.

An Analyst's View

"In a world made increasingly complex by globalization, outsourcing, and shifting trade policies, regulatory requirements now cascade beyond a single enterprise to include its entire supply chain. Enterprises seeking long-term trading relationships with government institutions and government contractors need a comprehensive understanding of their supply chain and visibility into the flow of goods across it." said Andrew Bartolini, Vice President of Global Supply Management Research at the Aberdeen Group.



Country of Origin Solution



Country of Origin puts information at your fingertips when you need it most—such as during an audit.



Contact us today to learn how you can benefit from our Country of Origin solution.

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What You Get

Software

ePlus provides a hosted or enterprise license for its patented application for managing product data content—Content+ Advanced Edition (C+AE).

C+AE takes your product data in standard file formats, and produces a single file which can contain customer-specific supplier profiles, validated units of Measure and Country of Origin, and normalized supplier name and address information.

It also supports:

- + One to many origins per item
- + Enforcement of validation points for trade agreement compliance
- + Percent of supply source
- + Percent of origin content
- + Easy tables maintenance tools

What It Means To You

The ePlus Country of Origin solution provides ready access to the data you need to meet the various Customs and government audits that are applied throughout the world. It transfers the maintenance of the information to your supply base, who have the most access to this vital information, and are responsible for providing certified, accurate data.

The Portal interface provides suppliers with the ability to keep your information up to date, in an interactive environment. And the solution overcomes the limitation of most trade systems of a single origin designation per part number.

When audits come up, you're prepared:

- + No more scrambling for data located in multiple places
- + Confidence that the data is accurate and up to date
- + Significantly reduced costs compared with manual process, outside services

Supplier Certification

Suppliers are trained to use the solution to provide the following information:

- + One or more country of origin sources per item
- + For each source, whether the item is BAA or TAA compliant, or both
- + Captures Harmonized Tariff Code for each item
- + Export Control Classification Number for each item
- + Validation against normalized country codes, Unit Measure tables, and currencies

Managed Services

ePlus provides a total, turnkey solution, with full security, disaster recovery, infrastructure and application administration. At the same time, you maintain ownership and full access to your data.

ePlus' Country of Origin solution minimizes data management, provides audit-ready response information, tracks all transaction history, and helps reduce potential fines and penalties due to failure to country of origin information.

