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*e*Plus
Corporate Overview

September 2008



Safe Harbor Statement

Statements in this presentation, which are not historical facts, may be deemed to be "forward-looking statements." Actual and anticipated future results may vary due to certain risks and uncertainties, including, without limitation; the effects of any lawsuits or governmental investigations alleging, among other things, violations of federal securities laws, by the Company or any of its directors or executive officers; the existence of demand for, and acceptance of, our products and services; our ability to hire and retain sufficient personnel; a decrease in the capital spending budgets of our customers; our ability to protect our intellectual property; the creditworthiness of our customers; our ability to raise capital and obtain non-recourse financing for our transactions; our ability to realize our investment in leased equipment; our ability to reserve adequately for credit losses; fluctuations in our operating results; and other risks or uncertainties detailed in our SEC filings.

All information set forth in these materials and its attachments is as of September 12, 2008. ePlus inc. undertakes no duty to update this information. More information about potential factors that could affect ePlus inc.'s business and financial results is included in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2008 under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at <http://www.sec.gov>.

We wish to caution you that these factors could affect our financial performance and could cause actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements.

Corporate Summary

ePlus is a direct marketer of IT products and value-added services including advanced technology engineering services, leasing, and process automation software.

- + Founded in 1990, Public Since 1996
- + NASDAQ GM: PLUS
- + 2,500+ Customers
 - Enterprise, middle-market, and state/local government
- + 680+ Employees
 - 137 sales and marketing
 - 119 engineering
- + 30+ Locations throughout United States
- + Corporate Headquarters in Herndon, VA
- + 12 Acquisitions

Business Summary

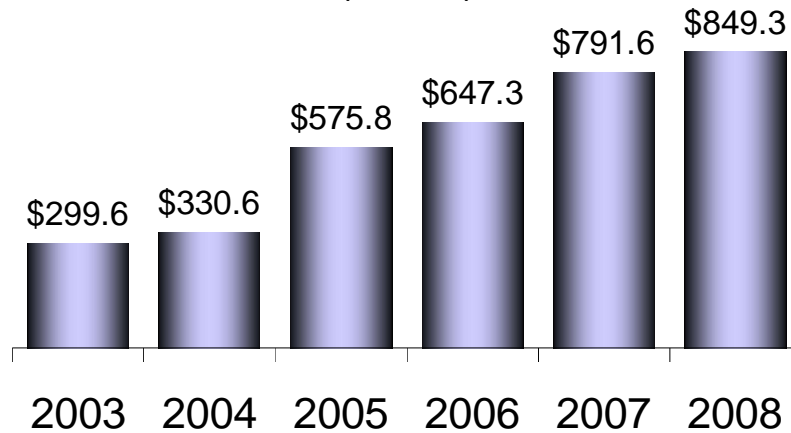
*e*Plus enables organizations to optimize their IT infrastructure and supply chain processes by delivering world-class IT products from top manufacturers, professional services, flexible lease financing, proprietary software, and patented business methods.



Financial Results

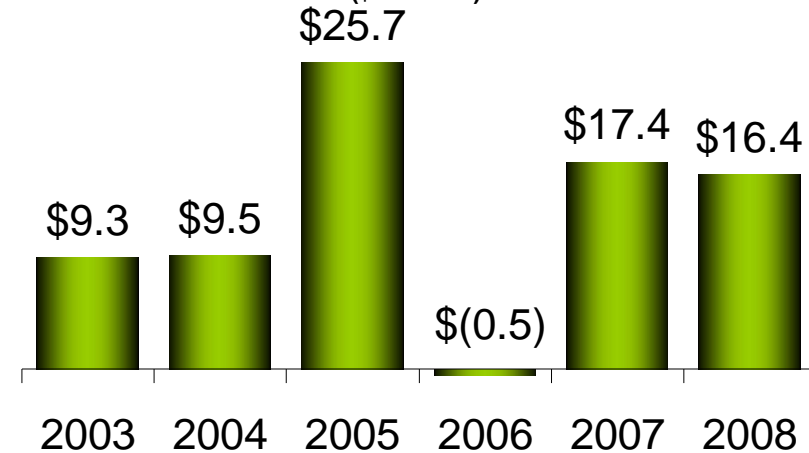
Revenue

(\$ millions)

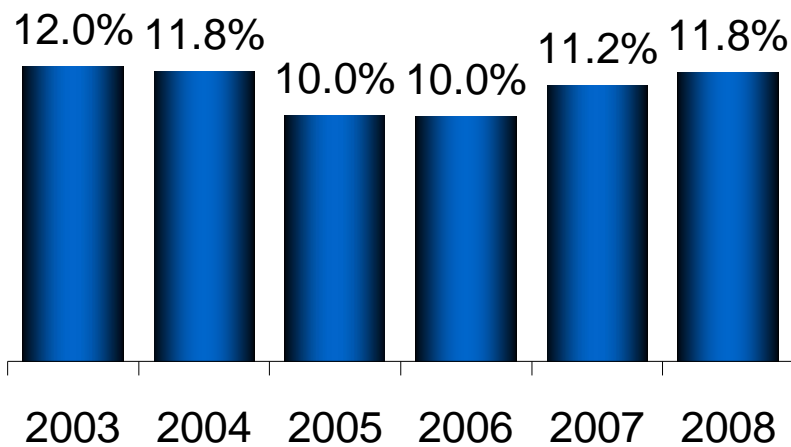


Net Earnings

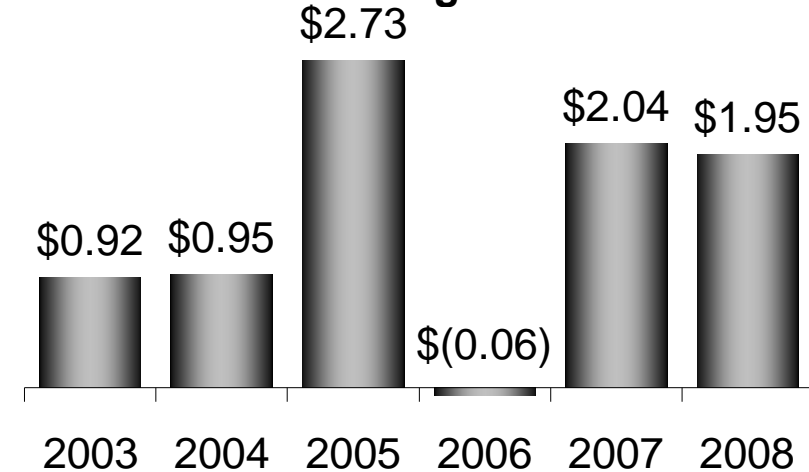
(\$ millions)



Gross Margin

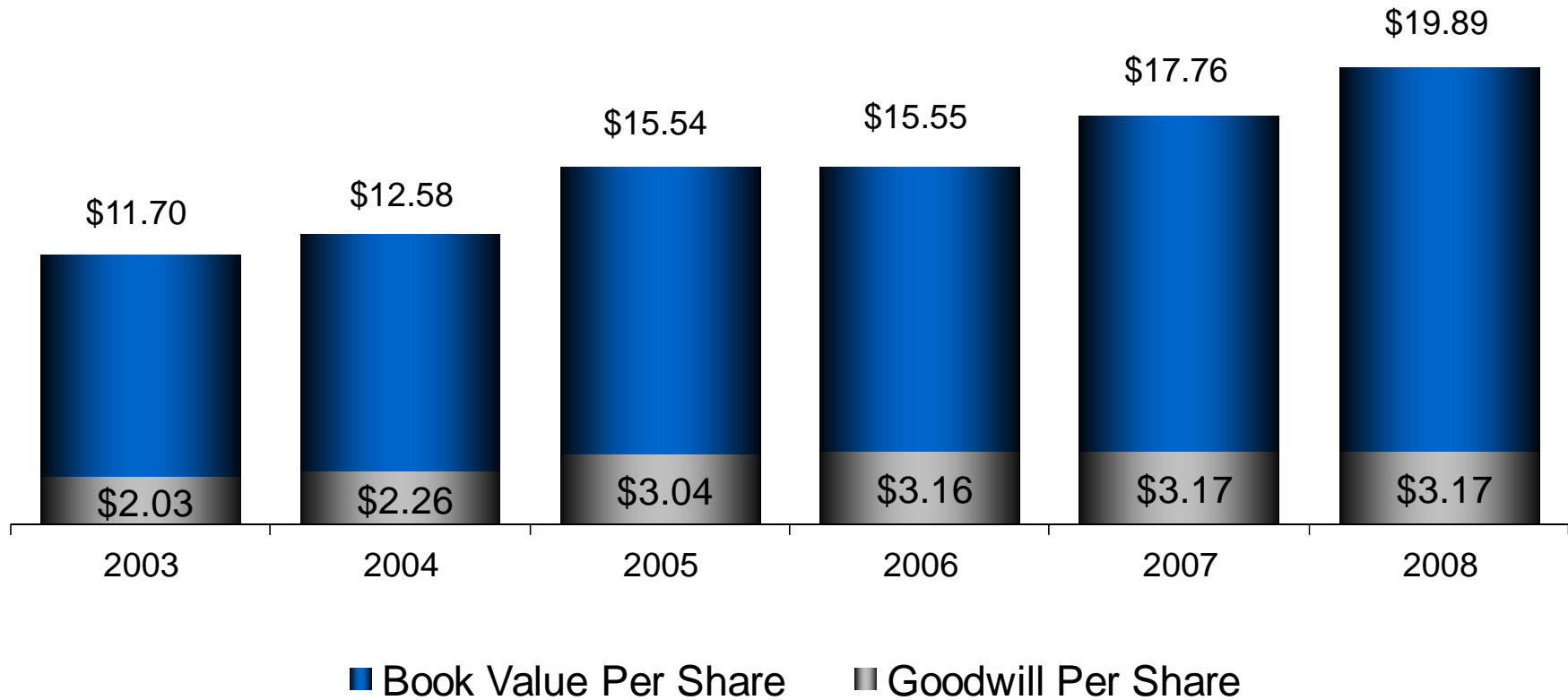


Diluted Earnings Per Share



Financial Results

Per Share Values



Financial & Corporate Goals

- + Grow Profitable Market Share
- + Acquisitions
 - Tuck Under
 - New Territories/New Technologies
- + Leverage Existing Customer Base with add-on sales and services
- + Increase Professional Engineering Services for Advanced Technologies
- + Gain Operating Leverage with increased productivity/better systems

Recent Initiatives

- + Began TeleSales Operation
- + Hired National VP/Professional Services
- + Reorganized Into Solution Focus Groups:
 - Data Center
 - Server, Storage, Green, Virtualization
 - Networking
 - Security, UC, Wireless
- + Have Dedicated National Practice Managers
 - HP, Cisco, VMware, Microsoft, NetApp, IBM, Lenovo, Symantec, and Sun
- + Appointed New CFO & SVP-Business Operations

Key Industry Partnerships

HP Enterprise & Platinum Elite Partner

- + Highest Level of Authorization
- + HP BladeSystem Elite
- + HP Services Elite
- + HP VMware Solutions Elite
- + HP Storage Elite
- + HP Data Center Elite
- + HP National Enterprise Elite
- + HP Office Printing Elite
- + HP Partner Recognition of Achievement 2006
- + Certified engineers on staff (with 70+ collective HP certifications)



Cisco Gold Certified Partner

- + Master Unified Communications Specialized
- + Master Security Specialized
- + Advanced Routing & Switching Specialized
- + Advanced Data Center Storage Networking Specialized
- + Advanced Technology Partner Status:
- + Network Hosted Storage and
- + Rich Media Communications
- + Cisco Customer Satisfaction Excellence
- + Cisco Partner Awards for Outstanding Performance

VMware Premier Partner & VAC Gold

- + Virtualization and Consolidation National Practice
- + Highest Level of Authorization – VAC Premier
- + HP Solutions Elite Partner, VMware
- + Specializations include:
 - Consolidation, VDI, Disaster Recovery & Business Continuity



Key Industry Partnerships

Microsoft Gold Certified Partner

- + National Systems Integrator
- + Microsoft Gold Competencies in:
 - Advanced Infrastructure Solutions (Specializations in Exchange Migration and Development, Active Directory, and Systems Management)
 - Networking Infrastructure Solutions
 - Business Process and Integration Solutions
 - Data Management Solutions (Business Intelligence Specialization)
 - Information Worker Solutions (Portals and Collaboration Specialization)
 - OEM Hardware Solutions (System Building Specialization)
 - Custom Development Solutions (.NET Framework and Web Development Specialization)
 - Small Business Specialist Community (Business Productivity Solutions Specialization)
- + Privileged access to MS subject matter experts
- + 25+ Microsoft Certified Engineers (2008 new generation certifications in-progress)



- + IBM Exact Program (3750-3950 models)
- + Blade Center Exact Program



- + NetApp Star Partner
- + NetApp Certified Storage Engineers
- + NetApp Certified SAN Architects
- + NetApp Certified Sales Executives



- + Sun Partner Advantage
- + Storagetek Elite
- + Strategic DataCenter Elite
- + Software Elite
- + Sun Professional Services

ePlus Awards

VARBusiness Magazine

VAR Business 500

- + 2008 – Ranked #74; Unified Communications Partner of the Year
- + 2007 – Ranked #85
- + 2006 - Ranked #87; Top Revenue Generator Award
- + 2004 - Ranked #30 in VAR Business Fast 50 (Fastest Growing Company)
- + Previous Rankings: 2005 - #122; 2004 - #130; 2003 - #143



HP

- + VMware Solution Elite Award and Partner Designation
- + HP Services Elite Award and Designation
- + HP Services Mid Market Services Contract Program
- + HP Partner Recognition of Achievement 2006
- + HP Preferred Service and Support Provider (Q1 and Q2 2006)



Cisco

- + May 2008 Cisco Gold Recertification
- + 2007 Outstanding Performance Advanced Technology (Globals-Nationals)
- + 2007 Outstanding Performance Enterprise
- + 2007 Outstanding Performance Advanced Security
- + 2004 – 2007 Cisco Customer Satisfaction Excellence
- + January 2005 Cisco National DVAR Award



SAS 70 Type II Accreditation

- + Unqualified report, highest outcome examination of Procure+ (catalog, bidding, ordering, inventory and invoice matching management for the entire purchasing process) and Content+ and the Supplier Portal, which enables suppliers to upload and maintain their online catalogs.



Technology Partner Summary

Sampling of ePlus partners and available manufacturers.
Full list is available at www.eplus.com/partners.

platinum
business partner



Star Partner



Partner



Breadth of Technical Expertise

- + Presence in 30+ locations with regional centers in:
 - CA, MA, MD, NC, NY, NJ, PA, TX, VA
- + 119 system engineers
- + 19 CCIEs, holding 26+ CCIE collective certifications
- + 80+ Cisco certified engineers
- + 25 HP certified engineers, holding 70+ certifications
- + 25 MCSEs, holding 40+ collective certifications
- + 24 Storage engineers
- + 5 CISSPs
- + 25+ VMware professionals, 17 VCPs, 10 VAC consultant specializations
- + 60+ software, database and analytics engineers
- + Multitude of national and regional services authorizations and specializations for HP, Sun, NetApp, and many others



With locations all across the country, we have local presence and national exposure.



For More Information

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